



# Retirement Plan Services

Helping Plan Sponsors Address Participants' Retirement Goals



We understand how large a role plan sponsors can play in employees' retirement journey. With the support of your financial advisor, we're dedicated to providing model portfolios that can help participants take steps toward achieving the retirement they want.

**That's why each managed portfolio we offer is built for the long term, managed with a keen eye on risk, and aligned with the goal of helping investors achieve their retirement goals.**

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## What's a Managed Portfolio?

A model portfolio of investments that work together to help meet a specific objective at a targeted level of risk. They're built by our team of investment professionals, who monitor them carefully and decide what to buy and sell. The result is principled, consistent, valuation-driven asset management, provided in an easy-to-understand and simple-to-use retirement plan option.

## How Managed Portfolios Work

Our valuation-driven portfolio construction focuses on one central idea: We seek to find fair value in fundamentally strong but underpriced investments. Our investment process starts with data and analysis from Morningstar, Inc. and its subsidiaries. We use this to estimate fair values of assets. Then we compare our fair value estimates to current prices to find assets we believe are underpriced.

What about selling high? At Morningstar Investment Management, we look to sell assets before they become overvalued. That's because overvalued assets have less room to grow and more room to fall.

### **Our Principles**

- ▶ We put investors first
- ▶ We're independent-minded
- ▶ We invest for the long term
- ▶ We're valuation-driven investors
- ▶ We take a fundamental approach
- ▶ We strive to minimize costs
- ▶ We build portfolios holistically

# How We Choose Managers

## Shared Commitment

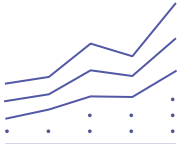
When our portfolio managers meet with investment managers, we ask the tough questions so we can understand the people behind the investments selected for our portfolios. We strive to build portfolios that are run by talented teams who are also good stewards of investors' money. Our search often leads us to specialized managers who share our commitment and investments that adhere to our strict discipline.

## Working With Investors in Mind

We believe this research puts us in a better position to help investors achieve retirement goals. We put our highest-confidence ideas into portfolios.

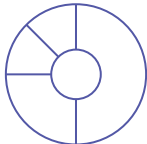
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# Building Holistic Portfolios



### In-Depth Valuation Analysis

We analyze capital markets with a valuation lens to find ways we can get more than we'll pay for, and gauge market sentiment to help ensure we're taking a contrarian look at markets.



### Develop Asset Class Views

Our asset allocation best thinking stems from valuation-based opportunities in bond markets.



### Investment Selection

Our manager research team meets personally with managers to evaluate their investment styles using a five-pillar system to identify the most appropriate strategies to include in our portfolios.



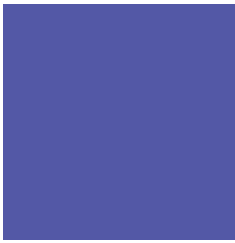
### Portfolio Construction

When building portfolios, we look at the whole picture. Considering different characteristics of investments may lead us to adjust our asset class thinking as we bring pieces together into a portfolio.



### Ongoing Monitoring

As markets change, so do our portfolios. Our investment team monitors them each day to stay well-positioned and risk-aware through the market's ups and downs.



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